



FruitSmart®

The Smart Choice...Naturally

Fruit Ingredient Supplier and Processor

Monthly Newsletter

January 15, 2006

Volume 3, Issue 1

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Proud users of

Parity Food Enterprise™
software and services:

Parity Corporation is the Leader in
Information Systems & Services for the Small
to Mid-Sized Food Manufacturing Enterprise
www.paritycorp.com

Featured Inventory:

- 65° Apricot Juice Concentrate
- 65° Red Raspberry Juice Concentrate
- 28° Red Raspberry Puree Concentrate
- Red Raspberry Essence
- Blueberry Fiber
- Cranberry Fiber
- Red Raspberry Seeds

Please call us for a quote.

FruitSmart® Team News

We are excited and fortunate to welcome two new members to the FruitSmart® team: Juanita Lopez, as Business Manager, and Stephanie Delorme, as Customer Service Coordinator. Both Juanita and

Stephanie bring with them many years of experience in the fruit ingredient industry and we look forward to working with them!

Jim Early to Speak at BC Pac-Agri Show

FruitSmart® President Jim Early has been asked to speak at a Grower's Horticultural Short Course entitled "**Bio-Products - Converting Crops Into Non-traditional Value-added Products**", given by the Lower Mainland Horticulture Improvement Association, together with the 2006 Pacific Agriculture Show in Abbotsford, BC.

Jim's discussion, entitled "**Want Not - Waste Not**", will explore opportunities for generating value from the by-product streams generated in the fruit proc-

essing industry. FruitSmart® uses all of the components of fruit to make products that add value to other products, including components that might otherwise be considered waste by fruit ingredient processors.

The goal of this course is to increase awareness in the BC agricultural industry that much of what may be considered waste, has the potential to provide value, perhaps in ways not yet imagined.

What are "Bioproducts"?

"Biomass" is considered to be any type of organic material (material derived from living organisms) that is available on a renewable or recurring basis - this includes crops and trees, wood and wood wastes, aquatic plants and grasses.

"Bioproducts" are products that are made from biomass. Being a newer term (and buzzword), the English dictionaries we sourced did not currently contain a definition for "bioproducts", and there tend to be various definitions being formed by companies and governments. For simplicity's sake and educational purposes, we will list the definition

found on BC BioProducts Association's website:

- Sustainable, environmentally-friendly novel products, or products satisfying novel applications and generated from renewable bioresources, based on technologically advanced eco-efficient conversion processes.
- Biofuels, bioenergy, biomaterials, a wide range of biochemicals, nutraceuticals and connected biotechnology services such as genomics and bioprospecting.
- From forestry, agriculture, marine and municipal waste sources.

Industry News Brief

Johnson Concentrates has announced that they are being acquired by Kerr Concentrates, effective

2/1/06. Both companies are fruit concentrate, puree, and essence suppliers in the Pacific Northwest.

Event Calendar

Northwest Food Manufacturing & Packaging Expo

January 15-18, 2006
Oregon Convention Center
Portland, Oregon
<http://www.nwfpa.org>

Western Frozen Food Convention

February 25 - March 1, 2006
San Diego Hotel and Marina
San Diego, California
www.affi.org

IFT Supplier's Night - Portland, OR

February 27, 2006
Doubletree-Lloyd Center
Portland, Oregon
<http://www.ift.org>

IFT Supplier's Night - Puget Sound

February 28, 2006
Bell Harbor International Conference Center
Seattle, Washington
<http://www.ift.org>

We look forward to seeing you there!